

Billy: Hey...

Peter: Hello...

Billy: Who are you?

Peter: I'm Peter Brand

Billy: What do you do?

Peter: I'm special assistant to Mark Shapira

Billy: So what do you do?

Peter: Mostly player analysis right now

Billy: Been on the job long? First job in baseball?

Peter: It's my first job anywhere

Billy: Wow congrats.

Peter: Thank you

Billy: First job... Whose nephew are you... Why does Mark listen to you?

Peter: uhh... I don't think he does... very often

Billy: He just did

Peter: Well in that circumstance I think he was more listening to Bruce than myself

Billy: Mmmm... who are you?

Peter: I'm... I'm Peter Brand

Billy: I don't give a rats ass what your name is... What happened in there? What happened in that room?

Peter: I'm... I'm not quite sure what you're asking me Mr. Bean

Billy: What did you tell Bruce?

Peter: I just told Bruce I like Garcia

Billy: You like Garcia... why?... why?

Peter: (looks around as if to indicate they shouldn't be talking about this here) Ya know...

Billy walks away gestures to Peter to follow him

Peter: There is an epidemic failure within the game to understand what is really happening. And this leads people who run major league baseball teams to misjudge their players and mismanage their teams. I apologize...

Billy: Go on...

Peter: Okay... People who run ball clubs, they think in terms of buying players. Your goal shouldn't be to buy players, your goal should be to buy wins. And in order to buy wins you need to buy runs. You're trying to replace Johnny Damon. The Boston Red Sox see Johnny Damon and they see a star who's worth seven and a half million dollars a year. When I see Johnny Damon... What I see is, is an imperfect understanding of where runs come from. The guy's got a great glove. He's a decent lead off hitter. He can steal bases. But is he worth the seven and a half million dollars the Boston Red Sox are paying him? No... No! Baseball thinking is medieval. They are asking all the wrong questions. And if I say it to anybody I'm, I'm ostracized. I'm I'm I'm a leper so... That's why I'm I'm cagey about this with you. That's why... I respect you Mr. Bean. And if you want full disclosure I think it's a good thing you got Damon off your payroll. I think it opens up all kinds of interesting possibilities.

Billy: Where you from Pete?

Peter: Maryland

Billy: Where'd ya go to school?

Peter: Yale... I went to Yale.

Billy: What'd ya study?

Peter: Economics... I studied economics.

Billy: Yale... Economics... Baseball... You're funny Pete.